



Sharon Dillard, President with her sons Austen Dillard, Vice President & Ryan Dillard, Senior Vice President

Get A Grip Inc. Resurfacing

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An innovative, award-winning company with a green focus, Get A Grip Inc. Resurfacing helps people beautify their kitchen and bathroom surfaces. Nationally franchised, it currently serves 17 states, having started out of a home garage in Albuquerque's East Mountains in 1999.

"We're always developing new ideas for textures, colors and products," says home resurfacing expert Sharon Dillard, the firm's CEO, "with products like our new Get A Metallic™, which uses real metal flecks in the colors." Resurfacing, like fashion, is always evolving, Sharon adds. She takes pride in being able to completely change the character of someone's home, apartment or office.

Did you know that Get A Grip keeps approximately 156 truckloads of material out of America's landfill every year? "We have a reuse-what-you-have philosophy," says Sharon. Instead of replacing bathtubs and countertops, the firm resurfaces them at one-third the cost.

As people have grown more budget-conscious, Get A Grip has firmly established its place in the Albuquerque market. "We're cost-effective, not buttonholed into 'high-end' or 'low-end,'" Sharon says. And her customers still get hand-crafted surfaces that endure. "The business environment may be constantly shifting, and I'm shifting with it, but any changes directly respond to conditions."

Not only does Get A Grip continue earning kudos from national publications, including *Entrepreneur* and *Remodeling* magazines. Recently, the company was named one of New Mexico's Best Places to Work by the *New Mexico Business Weekly*, and received a Duke City Dozen Award for innovation from the Greater Albuquerque Chamber of Commerce.

Recently named a Top CEO by the *New Mexico Business Weekly*, Sharon has learned that you must always try to do the right thing for the right reason. That includes finding the right people for the job. "I've also learned never to rush anything, especially big decisions. For me, being successful isn't about the money, it's about thinking smart."